

An aerial photograph of a construction site. The floor is covered in a dark, textured material with a grid of metal reinforcement. In the center, there is a large, rectangular area of the grid that has been cut out, revealing a lighter-colored material underneath. To the left of this area, there is a bundle of long, thin metal rods (rebar) lying on the grid. Three workers wearing orange safety vests and hard hats are visible, working on the grid. One worker is positioned near the top right of the cut-out area, another near the bottom left, and a third near the bottom right. The overall scene is a top-down view of a construction project.

**AVAX Group
6M 2020
Financial Results**

30.09.2020

Overview of 6M 2020

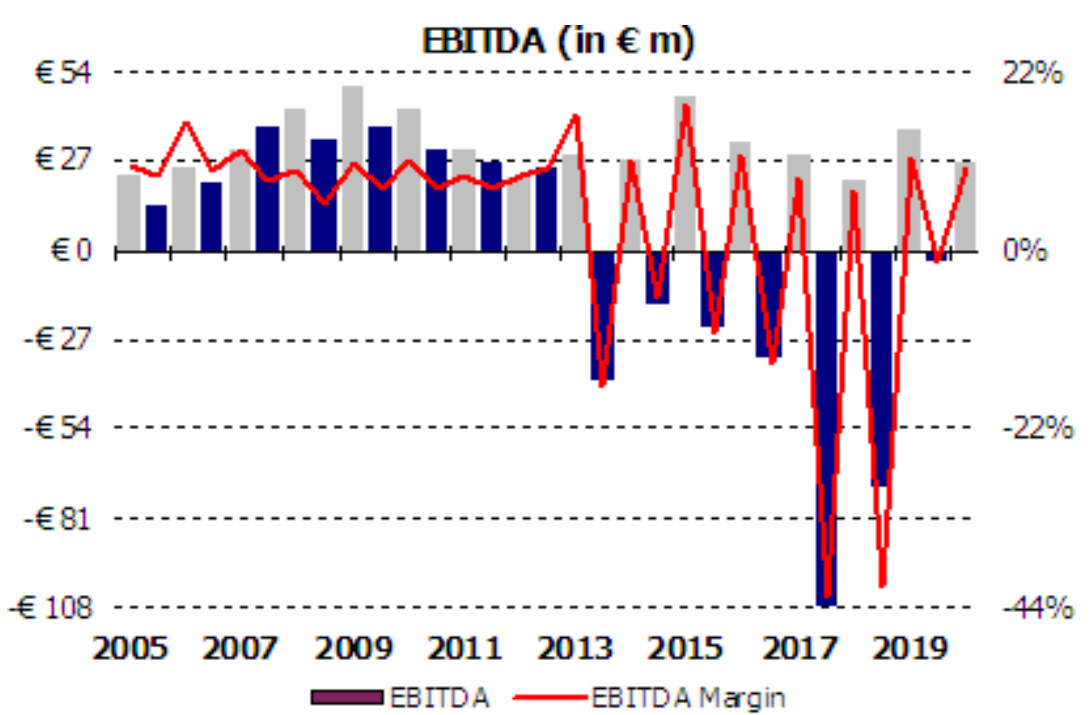
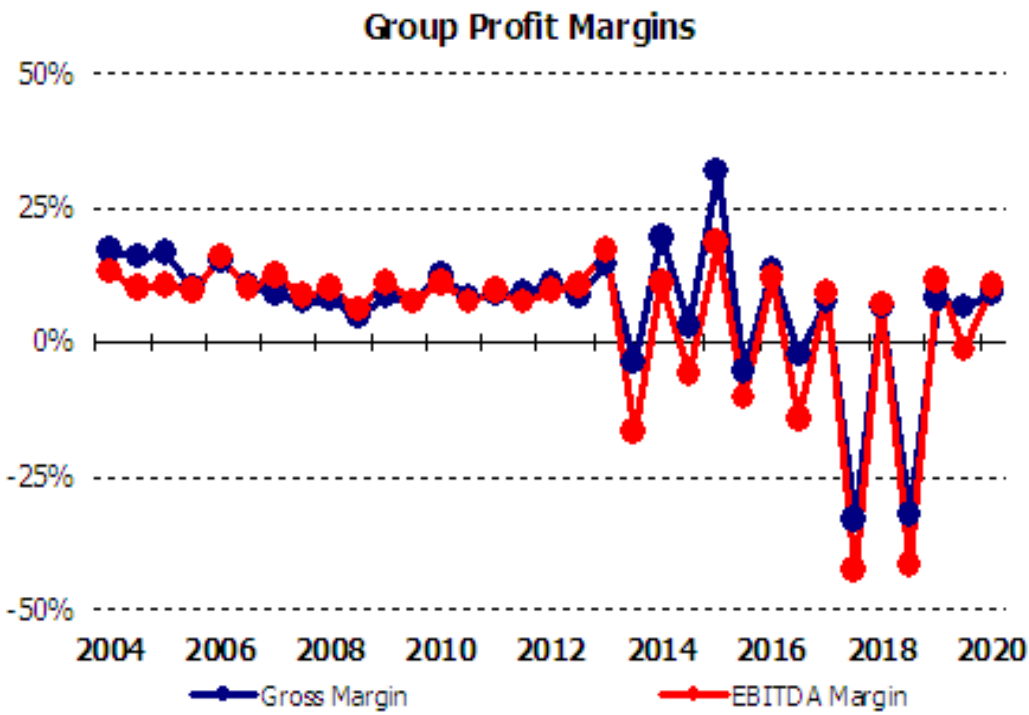
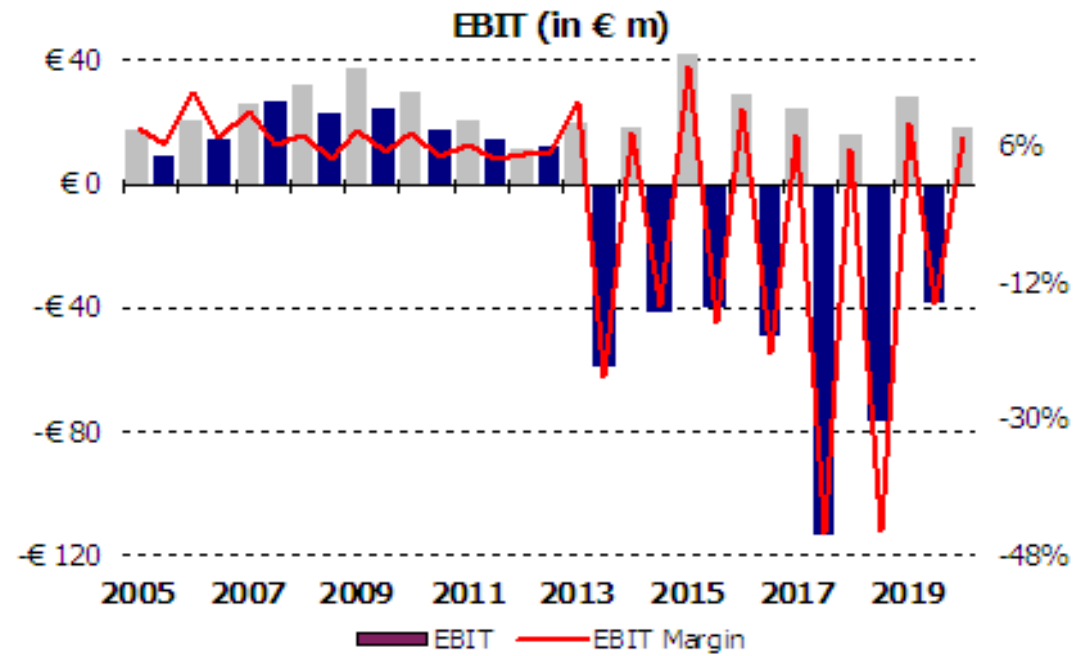
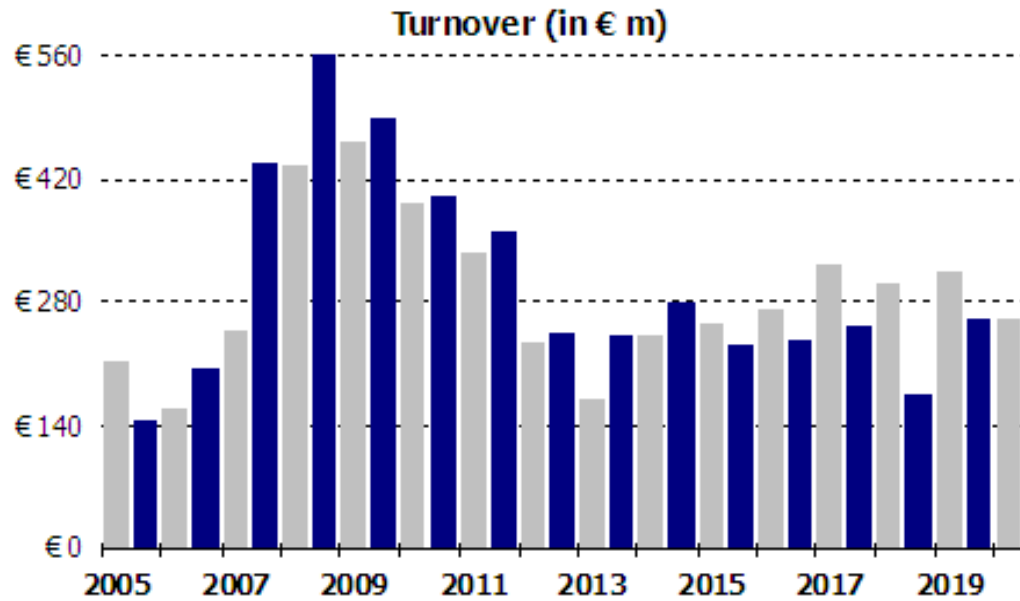
The following are the most important events for the group which took place in the first half of 2020 and up today:

- ✓ a €20 million rights issue was completed, through which the Company's main shareholders increased their participation (excluding J&P Group which saw its stake drop from 44% to around 24%)
- ✓ in our long legal dispute with a foreign company, international arbitration issued a decision for a €5.5 million compensation, plus interest, arbitration expenses and legal fees, payable by the Group. The foreign company's immediate move was to call our bank guarantees worth €2.9 million. The Company has filed an appeal against the decision and an injunction for the calling of the bank guarantees, believing it put forward sound arguments in its favour, nevertheless it fully provisioned the value of the bank guarantees in its accounts
- ✓ the Company resorted to international arbitration for compensation over the unilateral termination by the client of an ongoing marine & industrial project in Basrah, Iraq, which was nearing its completion
- ✓ the Athens Water Authority (EYDAP) granted a one-year extension to the contract signed with a joint venture which the Company participates in regarding the management & operation of the main Athens Sewerage Treatment Plant on Psytallia Island, as the tender for the next 5-year period of the plant's management & operation has been delayed due to recourses filed by joint ventures excluded from the selection procedure in its early stages
- ✓ the Group's two main office buildings in Marousi, Athens were sold for a consideration of €34 million to Trastor REIT, while also agreeing to a long-term lease of the property, as part of the Group's strategy of divesting from non-core operations
- ✓ Addition of new projects by the Group in the first half of 2020 was low, resulting in a drop in Group work-in-hand (as per IAS) to €1.2 billion on 30.06.2020 from around €1.3 billion on 31.12.2019

Group & Company Financial Results

<i>ποσά σε € '000</i>	GROUP		COMPANY	
	2019	2018	2019	2018
Turnover	259,961	315,085	203,763	231,446
Cost of Sales	(237,173)	(289,652)	(188,210)	(211,978)
Gross Profit	22,788	25,433	15,553	19,469
Other Net Income / (Expenses)	4,009	(630)	2,638	(6,550)
Impairments / Write-Offs	(654)	0	(700)	0
Administrative Expenses	(15,271)	(13,495)	(11,117)	(9,657)
Selling Expenses	(5,692)	(4,177)	(3,889)	(1,966)
Income from Securities	2,732	4,903	740	5,071
Income from Associates	10,866	16,022	16,508	17,249
Operating Profit / (Loss)	18,778	28,057	19,734	23,615
Financial Expenses	(12,570)	(12,876)	(11,656)	(10,601)
Profit / (Loss) before tax	6,208	15,180	8,078	13,014
Taxes	4,330	(6,314)	3,447	(5,771)
Profit / (Loss) after tax	10,538	8,866	11,525	7,243
EBITDA	26,710	36,427	24,825	28,952

Group Financial Results

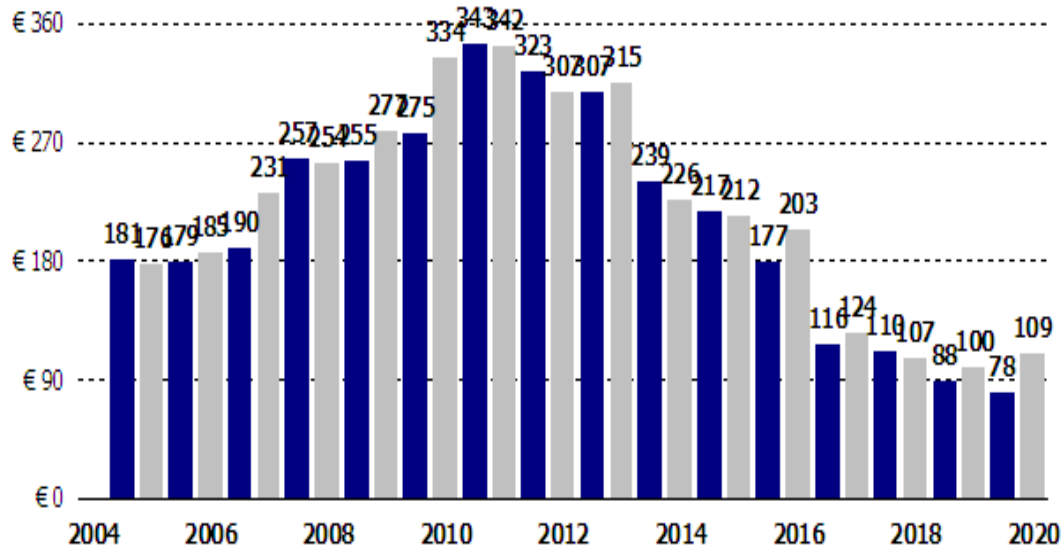


Group & Company Balance Sheet

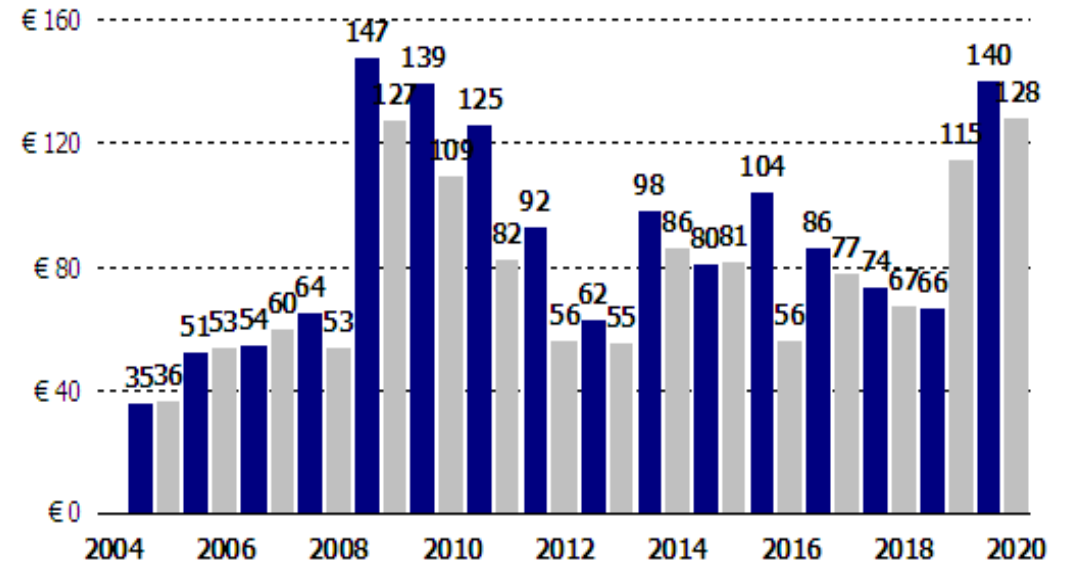
<i>amounts in € million</i>	GROUP		COMPANY	
	6M 2020	12M 2019	6M 2020	12M 2019
Fixed Assets (incl. Blocked Deposits €20 m)	628.4	586.3	708.6	706.0
Assets for sale (Discontinued Operations)	0.0	370.7	0.0	18.7
Assets available for sale	0.0	33.8	0.0	33.8
Inventories	20.2	19.1	13.7	11.2
Construction Contracts	174.7	126.1	172.6	119.3
Receivables from Clients & Other Receivables	269.4	278.7	236.0	241.9
Blocked Deposits	39.5	49.0	33.1	34.1
Cash & Equivalent	68.8	71.1	60.3	61.1
Total Assets	1,201.0	1,534.7	1,224.3	1,226.1
Long Term Debt	520.7	515.4	430.6	441.6
Other Long Term Debt	51.0	57.3	36.8	42.6
Liabilities from Assets for Sale (Discontinued Operations)	0.0	400.7	0.0	39.7
Suppliers & Other Liabilities	424.6	407.4	355.9	327.9
Short term Debt	95.9	75.7	77.1	54.1
Shareholder Funds	108.6	78.3	323.8	320.3
Total Liabilities	1,201.0	1,534.7	1,224.3	1,226.1
Long-Term Debt	(520.7)	(515.4)	(409.5)	(441.6)
Short-Term Debt	(95.9)	(75.7)	(98.3)	(54.1)
Cash & Blocked Deposits	128.3	140.1	113.4	115.2
Net Debt	(488.4)	(451.0)	(394.3)	(380.4)

Group Balance Sheet

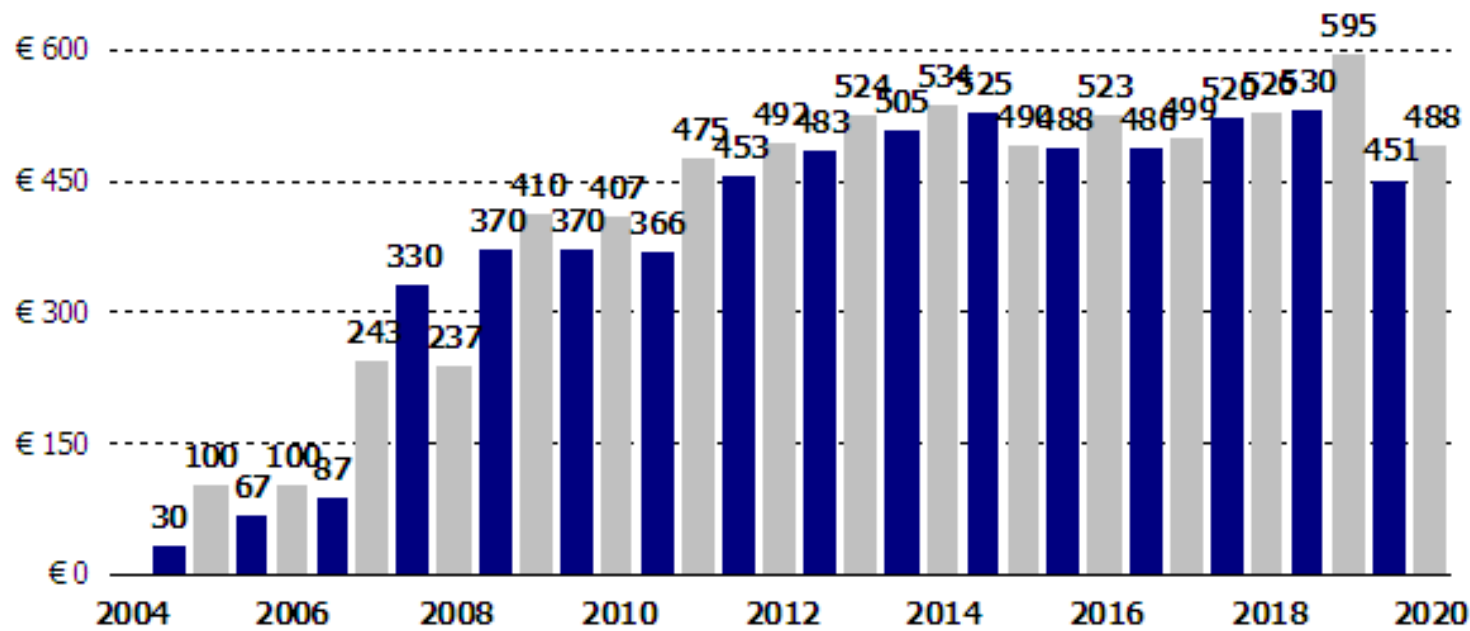
Shareholder Funds (in € m)



Cash & Blocked Deposits (in € m)



Net Debt (in € m)



Consolidated Debt Analysis

<i>amounts in € million</i>	6M 2020	12M 2019
Bond Loans	(461.2)	(454.2)
Project Financing * and Other Long-Term Loans	0.0	(19.8)
Long-Term Leasing - IAS 16	(56.2)	(38.2)
Long-Term Leasing - Equipment	(3.4)	(3.1)
Total Long-Term Loans (A)	(520.7)	(515.4)
Short-term Loans	(33.5)	(36.0)
Short-Term portion of Leasing (Equipment & IAS 16)	(8.0)	(5.3)
Bond loans maturing in 12 months	(54.4)	(34.4)
Total Short-Term Loans (B)	(95.9)	(75.7)
Total Debt (A + B)	(616.6)	(591.1)
Cash & Blocked Deposits (C)	128.2	140.1
Net Debt (A + B + C)	(488.4)	(451.0)
<i>less: Project Financing * & Other Long-Term Loans</i>	<i>0.0</i>	<i>(19.8)</i>
Corporate Financing	(488.4)	(431.2)

Group Results *by Business Sector*

<i>amounts in € million</i>	Construction	Concessions	Energy	Other	Group Total
<u>6M 2020</u>					
Turnover	200.4	1.4	52.3	5.8	260.0
Gross Profit	18.5	0.2	3.7	0.4	22.8
Pre-Tax Income from Associated Companies *	1.0	9.9	0.0	0.0	10.9
EBIT	10.0	5.5	1.4	1.8	18.7
EBITDA	15.7	6.4	2.4	2.1	26.7
Pre-Tax Earnings					6.2
<u>6M 2019</u>					
Turnover	253.3	2.6	53.0	6.2	315.1
Gross Profit	22.8	(0.4)	1.6	1.4	25.4
Pre-Tax Income from Associated Companies *	0.4	15.6	0.0	0.0	16.0
EBIT	14.1	14.8	(0.9)	0.0	28.1
EBITDA	20.5	15.8	(0.2)	0.4	36.4
Pre-Tax Earnings					15.2

* In consolidated financial accounts, this item refers to the proportion of pre-tax income from participations in concessions, whereas in non-consolidated accounts it refers to post-tax dividends from concessions

Group Results *by Geographic Region*

<i>amounts in € million</i>	Greek	International Markets	Group Total
<u>6M 2020</u>			
Turnover	111.0	149.0	260.0
Gross Profit	(0.7)	23.5	22.8
Pre-Tax Income from Associated Companies *	10.9	0.0	10.9
EBIT	4.3	14.4	18.8
EBITDA	10.2	16.5	26.7
Pre-Tax Earnings	(2.9)	9.1	6.2
<u>6M 2019</u>			
Turnover	134.3	180.8	315.1
Gross Profit	(0.2)	25.6	25.4
Pre-Tax Income from Associated Companies *	16.0	0.0	16.0
EBIT	12.5	15.6	28.1
EBITDA	18.0	18.4	36.4
Pre-Tax Earnings	4.4	10.7	15.2

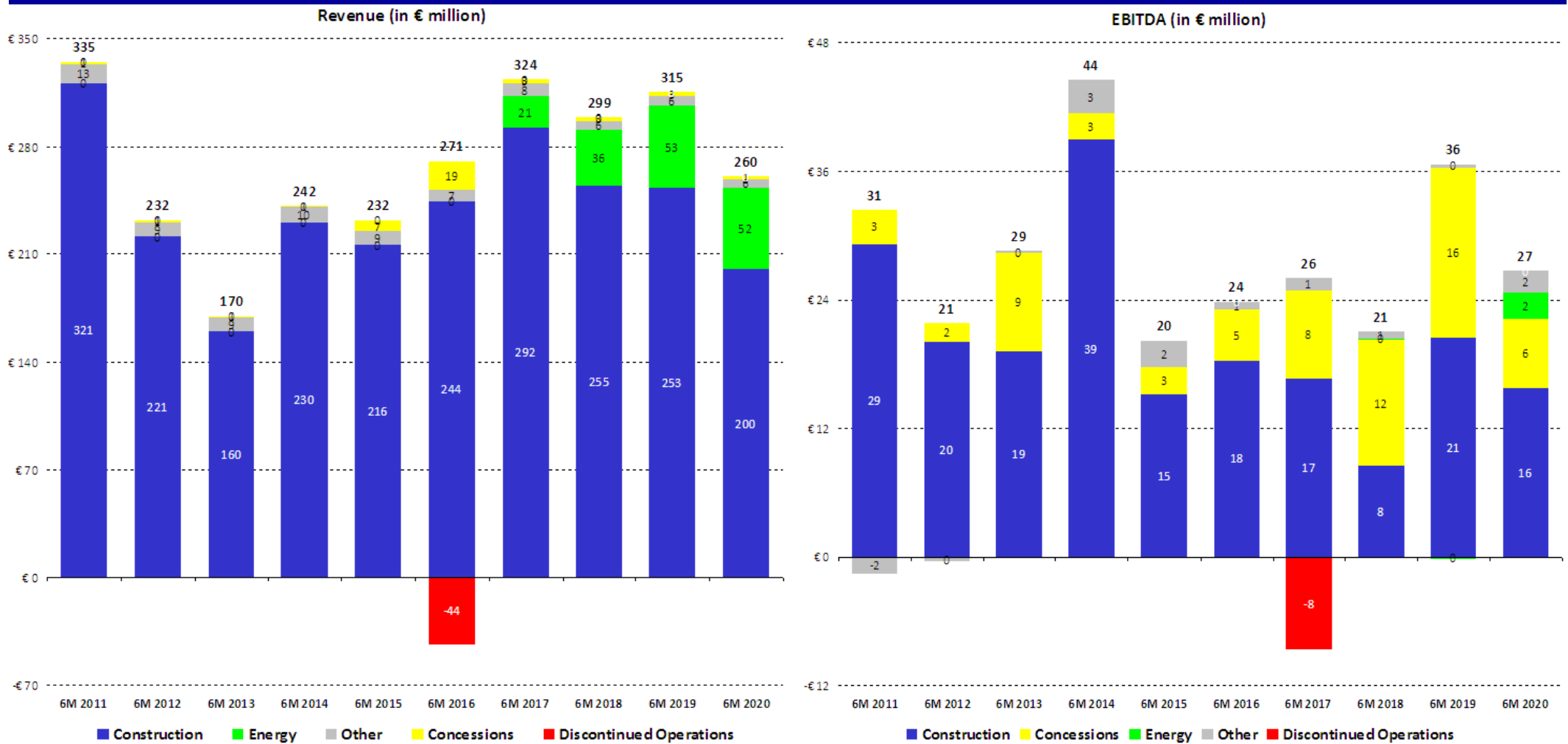
* In consolidated financial accounts, this item refers to the proportion of pre-tax income from participations in concessions, whereas in non-consolidated accounts it refers to post-tax dividends from concessions

Breakdown of Main Financial Figures

amounts in € million

	Turnover			EBITDA			Net Debt		
	6M 2020	6M 2019	change	6M 2020	6M 2019	change	6M 2020	6M 2019	change
Business Sector									
Construction	200.4	253.3	-20.9%	15.7	20.5	-23.3%	(391.1)	(533.1)	-26.6%
Concessions	1.4	2.6	-43.8%	6.4	15.8	-59.2%	(41.8)	(35.0)	19.4%
Energy	52.3	53,0	-1,2%	2.4	(0.2)	-	(41.6)	(14.7)	182%
Other Activities	5.8	6.2	-7.1%	2.1	0.4	-	(13.9)	(11.8)	17.8%
Total	260.0	315.1	-17.5%	26.7	36.4	-26.7%	(488.4)	(594.6)	-17.9%
Geographic Region									
Greece	111.0	134.3	-17.4%	10.2	18.0	-43.0%			
International Markets	149.0	180.8	-17.6%	16.5	18.4	-10.8%			
Total	260.0	315.1	-17.5%	26.7	36.4	-26.7%			

Revenue & EBITDA Breakdown *by Business Sector*



Construction is the mainstay of Group revenues, nevertheless the energy sector (through 100% subsidiary Volterra) is gradually increasing its participation in recent years. Production of operating profits (EBITDA) is relatively balanced between construction and concessions

Group Cash Flow

<i>amounts in € million</i>	6M 2020	6M 2019
Pre-Tax Earnings	6.2	15.2
Depreciation	7.3	8.4
Other Operating Cash Flows	(0.3)	(0.6)
Change in Working Capital *	(48.4)	9.6
Operating Cash Flow	(35.2)	32.5
Net (Acquisition) / Sale of tangible & intangible fixed assets	5.7	(2.2)
Net (Acquisition) / Sale of participations & investments	(8.3)	0.0
Interest & dividends received	22.4	29.4
Investment Cash Flow	19.8	27.3
Net (Repayment) / Issue of Loans	5.2	(15.3)
Net (Dividend Payments) / Share Capital Increases	19.1	(1.1)
Other Financing Flows	(11.1)	(1.8)
Financing Cash Flow	13.1	(18.2)
Change in Cash in period (Operating+Investment+ Financing Cash Flow)	(2.3)	41.6
Free cash Flow (Operating+Investment Cash Flow)	(15.4)	59.8
<i>(Increase) / Decrease in Debtors</i>	9.3	(152.5)
<i>(Increase) / Decrease in Construction Contracts</i>	(52.1)	(85.3)
<i>Increase / (Decrease) in Suppliers</i>	(19.1)	(260.7)
<i>Other net receivables and payables</i>	13.5	508.0
(Increase) / Decrease in Working Capital	(48.4)	9.6